



one **click**

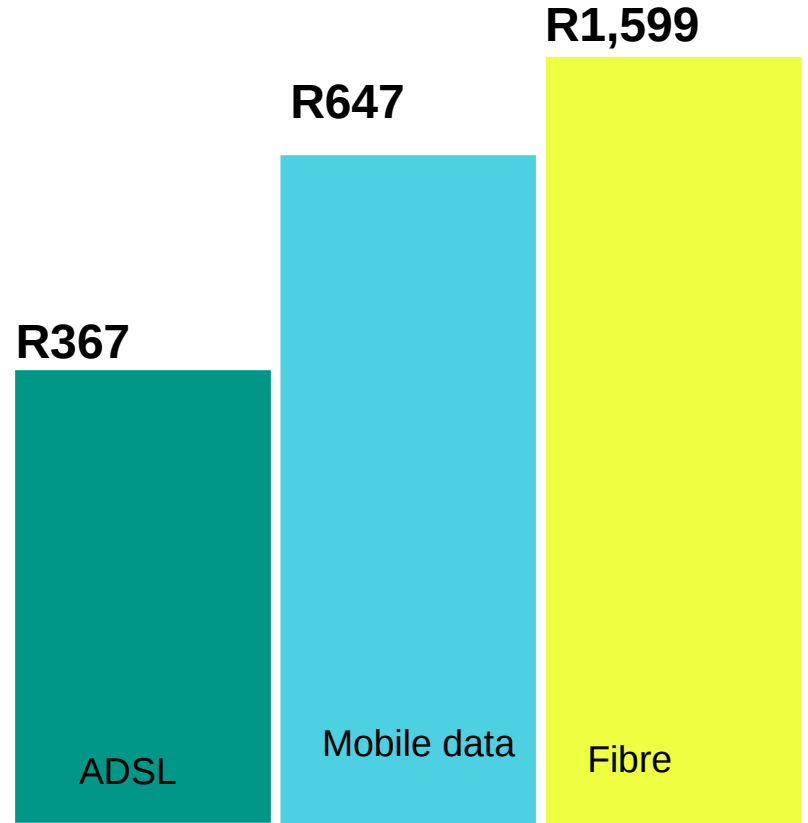
**Our mission is to provide  
wireless connectivity to low  
income communities.**

# The problem

**Many Township (low income households) residents have no internet access due to high costs of existing solutions which generally involve high cost CPE devices or infrastructure which is often unavailable e.g ADSL, fibre.**

**3G and mobile data solutions are often too expensive for most people to afford this is exacerbated by a lack of real competition.**

**People who cannot afford much do not like to be tied down with contracts which most providers stipulate as part of their agreements.**



# The solution

## Low cost, low barrier to entry

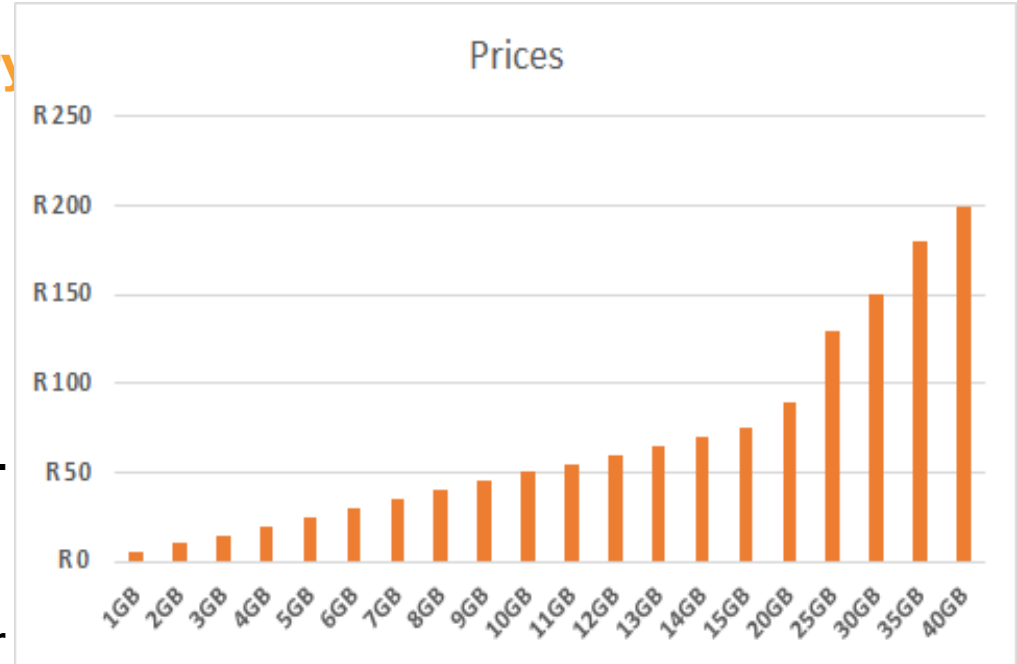
**Low cost wifi network built on commodity hardware to reduce high costs.**

**Street-level coverage into the front door/window of homes.**

**Easy access with prepaid vouchers and no contracts or lengthy registrations.**

**Additional revenue stream for community vendors.**

**Competitive pricing from R5 to R200 for prepaid and month to month usage.**



# How it works

## Step 1

### **Purchase a voucher**

Users will be able to purchase vouchers at their local spaza shops. This will later be expanded to provide purchases via a USSD service.

## Step 2

### **Activate**

Users can then login to a captive portal and update their voucher details.

## Step 3

### **Browse**

Users can then browse the internet on any authenticated devices.

The  
Technolog  
y

WiFi



# Revenue

## Consumer

### One-time

Hardware purchase

Prepaid vouchers

Month to month  
subscriptions

Web hosting

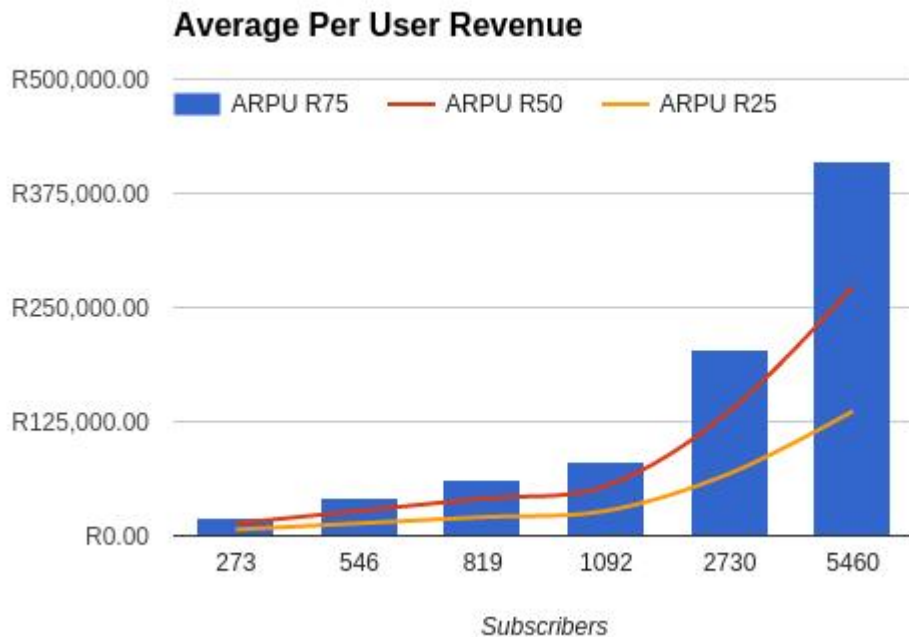
## Companies

Advertising

Web hosting



Average revenue per user at three different tiers.







**We would like to change that, not only in the City of Johannesburg but across South Africa and we're building a pilot.**

# Network

## Klipfontein View, Midrand, Johannesburg

### People

Male

6742 or 50.62%

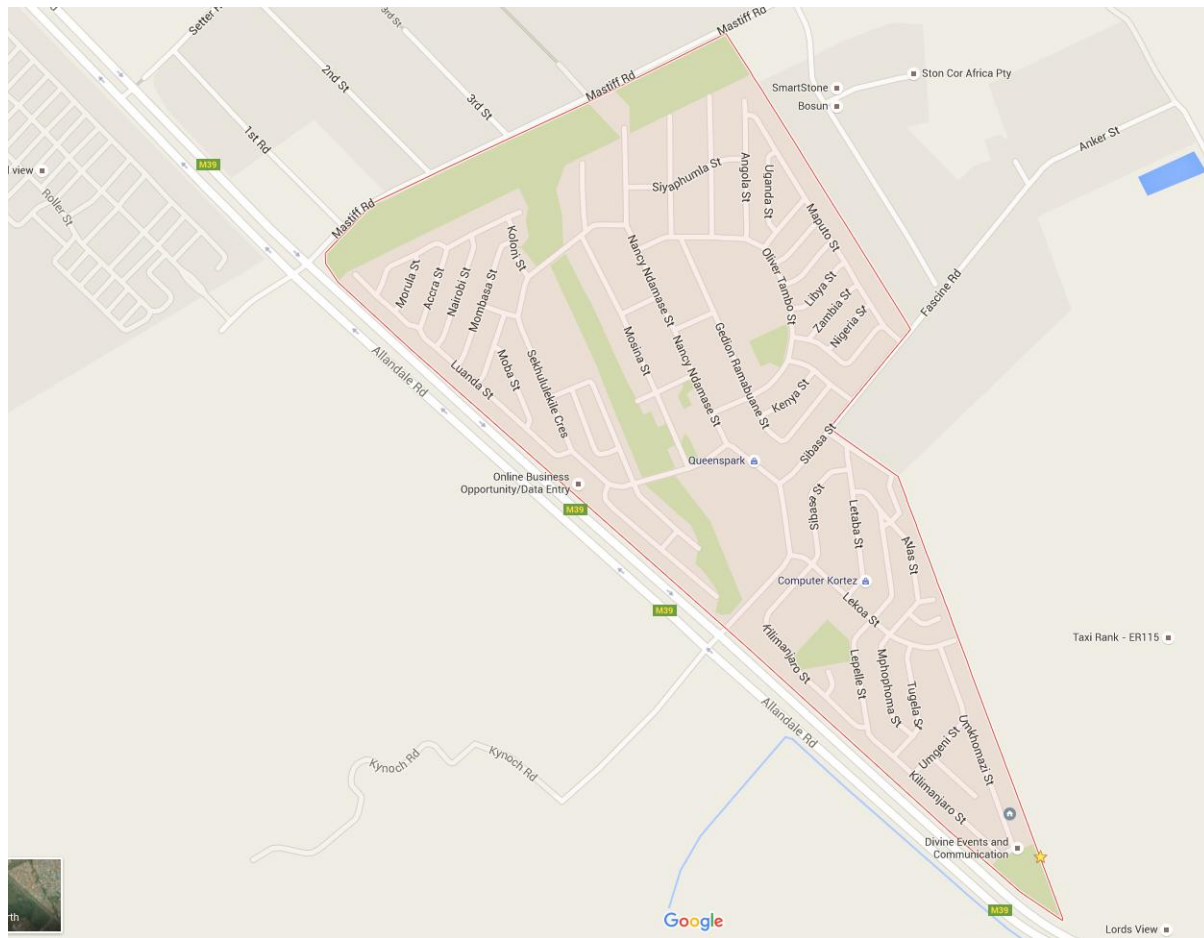
Female

6578 or 49.38%

**Area:** 1.25 km<sup>2</sup>

**Population:** 13320 (10649.32  
per km<sup>2</sup>)

**Households:** 4040 (3229.97 per  
km<sup>2</sup>)



# Network Requirements:

The design of the network is set to utilize community assets, including existing streetlights, additional poles and towers to be installed in communities, and traffic light locations.

## Service Standards and Design Criteria:

- WiFi Access: continuous coverage of community's total service area
- Capacity: 2 Mbps up, 2 Mbps down at any WiFi access point in the network
- Street-level coverage into the front door/window of homes
- Potential service to all areas of the community
- Wireless-VoIP optimized
- Low latency and low jitter
- Skype and SIP application support
- Quality of Service, network wide
- Network-wide seamless roaming
- Authentication session persistence

# Business goals for pilot

**Create a template for rollout to other areas**

**Determine real costs of operations**

**Transfer skills from partners to OneClick Internet**

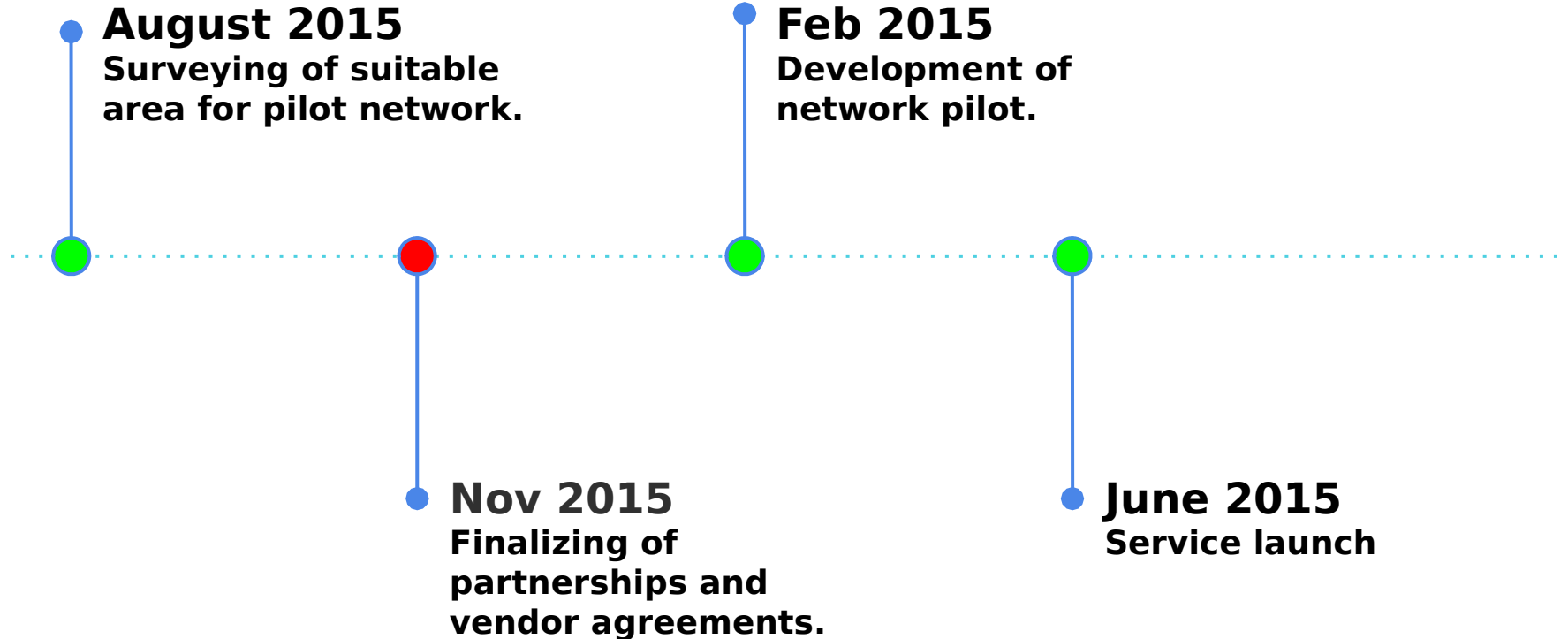
**Identify potential bottlenecks and issues before committing additional capital**

# Early Stage Partners



**Internet Solutions is providing technical guidance as well as connectivity. They have also promised to assist with equipment however this is yet to be finalized and is not final.**

# Milestones



# Why **us**?



Buyongo Phiri, MD

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Am a Linux geek, open source advocate and a believer in a more open accessible internet. An entrepreneur who would like to make a difference in and around my community.



Mpho Lebati, Fin

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Boss Lady, a rose among the thorns. Strong believer in self-confidence and human growth.



Oatile Matshaba, Tech

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A Vegetarian, networking guru and Linux geek. I believe my hair has super powers, everywhere I go it turns heads.



Kapanda Phiri, Ops

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Actively involved in my community where I run a Tech hub that promotes computer literacy. I dream of a future where Internet services will be available to all the masses.